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# ANNUAL AUDITED REPORT **FORM X-17A-5**

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Washington DC 413 **FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINN	<sub>ING</sub> 01/01/18ANI	<sub>D ENDING</sub> 12/3	31/18 
	MM/DD/YY		MM/DD/YY
Α.	REGISTRANT IDENTIFICATION	ON	
NAME OF BROKER-DEALER: Ceda	ar Crest Advisors		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF	F BUSINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
1253 Worcester Road, Suit	te 403		
	(No. and Street)		
Framingham (City)	ma	0.	1701
(City)	(State)	(Zi	p Code)
NAME AND TELEPHONE NUMBER Nicolas Mcoy	OF PERSON TO CONTACT IN REGAR		ORT 954-4931
		(/	Area Code – Telephone Number
В	ACCOUNTANT IDENTIFICATION	ON	
Marcum LLP	ANT whose opinion is contained in this R  (Name – if individual, state last, first, midd	lle name)	
53 State Street	Boston	MA	02109
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accounts Public Accountant	ant n United States or any of its possessions.		
	FOR OFFICIAL USE ONLY		
L.,			



<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

# OATH OR AFFIRMATION

I, Kat	hy Sullivan Foster			, swear	(or affirm) th	at, to the best of	
Ceda	owledge and belief the accompanying financial start Crest Advisors				• •	, a	
of Ma	rch 14	2019	are true a	and correct.	I further swea	r (or affirm) that	ţ ·
neithe	r the company nor any partner, proprietor, princip	al offic	er or director h	as any propr	ietary interest	in any account	
classif	ied solely as that of a customer, except as follows:						
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· ·	MA						
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	to and subscribed before me on			Signatur	е	· Jay 1 St	
EWon			Director of Op	perations			
	Notary Public eport ** contains (check all applicable boxes):			Title			
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(d   (e   (f	<ul> <li>Statement of Income (Loss) or, if there is other of Comprehensive Income (as defined in §210.1)</li> <li>Statement of Changes in Financial Condition.</li> <li>Statement of Changes in Stockholders' Equity of Statement of Changes in Liabilities Subordinate</li> <li>Computation of Net Capital.</li> </ul>	-02 of l	Regulation S-X	). prietors' Cap		, a Statement	
기 (h	<ul> <li>Computation for Determination of Reserve Requipments</li> <li>Information Relating to the Possession or Control</li> <li>A Reconciliation, including appropriate explanate Computation for Determination of the Reserve F</li> </ul>	ol Requion of t	iirements Unde he Computatior	r Rule 15c3- n of Net Capit	3. al Under Rule	15c3-1 and the	
☐ (k	) A Reconciliation between the audited and unauc	•				ect to methods o	f
☑ (n	consolidation.  An Oath or Affirmation.  A copy of the SIPC Supplemental Report.  A report describing any material inadequacies for	ınd to e:	xist or found to l	nave existed s	ince the date o	f the previous au	dit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# CEDAR CREST ADVISORS, LLC

FINANCIAL STATEMENTS

For the year ending December 31, 2018

# CEDAR CREST ADVISORS, LLC

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Members of Cedar Crest Advisors, LLC

### **Opinion on the Financial Statements**

We have audited the accompanying balance sheet of Cedar Crest Advisors, LLC (the "Company") as of December 31, 2018 the related profit & loss, statement of changes in partners' capital, and statement of cash flows for the year then ended, and the related notes (collectively referred to as the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2018 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audit we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

#### **Supplemental Information**

The Schedule I – Computation of Net Capital under Rule 15c3-1 of the Securities and Exchange Commission, Schedule II – Management Statement for Exemption of the computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3 of the Securities and Exchange Commission, and Schedule III – Information Relating to Possession or Control Requirements Pursuant to Rule 15c3-3 of the Securities and Exchange Commission (the "supplemental information") has been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures

included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

We have served as the Company's auditor since 2018.

Boston, MA March 14, 2019

# Cedar Crest Advisors, LLC Balance Sheet

December 31, 2018

	 Total
ASSETS	
Cash and Cash Equivalents	\$ 116,342
Total Current Assets	 116,342
TOTAL ASSETS	\$ 116,342
LIABILITIES AND MEMBER'S EQUITY	
Liabilities	0
Total Equity	 116,342
TOTAL LIABILITIES AND MEMBER'S EQUITY	\$ 116,342

# CEDAR CREST ADVISORS, LLC STATEMENT OF INCOME

# FOR THE YEAR ENDED DECEMBER 31, 2018

Revenues	
Placement fees	\$ 729,859
Total Revenues	\$ 729,859
_	
Expenses	
Bank charges	139
Dues & subscriptions	6,151
Legal & professional fees	26,976
License expenses	49,731
Office expenses	9,822
Rent	2,855
Professional fees	5,804
Travel & entertainment	10,784
Payroll	472,917
Marketing	29,378
Telephone	179
Other	60,886
Total Expenses	<u>675,622</u>
Net Income	<u>\$ 54,237</u>

# CEDAR CREST ADVISORS, LLC

# STATEMENT OF CHANGES IN MEMBER'S EQUITY FOR THE YEAR ENDING DECEMBER 31, 2018

	Member's Equity		
Beginning Balance at December 31, 2017	\$	12,295	
Net Income		54,238	
Member Contributions		125,000	
Member Distributions		(75,190)	
Ending Balance at December 31, 2018	\$	116.342	

# CEDAR CREST ADVISORS, LLC Statement of Cash Flows

# For the year ended December 31, 2018

	 Total
Cash Flows From Operating Activities	
Net Income	\$ 54,237
Adjustments to reconcile net income to net cash provided by operating activities:	
Changes in operating assets and liabilities:	
Cash in FINRA CRD Account	331
Accounts Payable	 (4,432)
Total adjustments to reconcile net income to net cash provided by operations:	 (4,101)
Net Cash Provided by Operating Activities	50,136
Cash Flows From Financing Activities	
Member contributions	125,000
Member distributions	 (75,190)
Net Cash Provided by Financing Activities	49,810
Net Increase in Cash and Equivalents	\$ 99,946
Cash and cash equivalents, beginning	 16,396
Cash and equivalents, ending	\$ 116,342

# CEDAR CREST ADVISORS LLC

#### NOTES TO FINANCIAL STATEMENTS

December 31, 2018

#### Note 1 – Organization

Cedar Crest Advisors, LLC, (the "Company"), located in Framingham, Massachusetts, provides advisory services including private placements to companies in the consumer product sector. The Company is a broker/dealer registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA). The Company does not carry security accounts for clients or handle client funds in any way.

On April 16, 2018, the Company became a wholly-owned subsidiary of Wellness Partners LLC d/b/a Whipstitch Capital ("Whipstitch" or "Parent").

# Note 2 - Summary of Significant Accounting Policies

### Recently Adopted Accounting Pronouncements

Effective January 1, 2018, the Company adopted ASC Topic 606, Revenue from Contracts with Customers ("ASC Topic 606"). The new revenue recognition guidance requires that an entity recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance requires an entity to follow a five-step model to (a) identify the contract(s) with a customer, (b) identify the performance obligations in the contract, (c) determine the transaction price, (d) allocate the transaction price to the performance obligations in the contract, and (e) recognize revenue when (or as) the entity satisfies a performance obligation. In determining the transaction price, an entity may include variable consideration only to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized would not occur when the uncertainty associated with the variable consideration is resolved. The Company applied the modified retrospective method of adoption which resulted in no adjustment to retained earnings as of January 1, 2018. Reported financial results for historic periods were not restated and are reported under The Accounting Standards in effect during the historic period.

### Revenue Recognition

Our principal sources of revenue are derived from placement fees as more fully described below. The new revenue recognition guidance does not apply to revenue associated with financial instruments, interest income and expense, leasing and insurance contracts. The following is a description of principal activities from which the Company generates its revenue.

#### Placement fees

The Company earns placement fees for raising capital from investors in non-underwritten transactions, such as private placements of loans and debt and equity securities, including, private investment in public equity transactions ("PIPEs"). The Company's primary performance obligation typically consists of raising equity capital from institutional investors for equity issued by a client and working with the client to structure the private placement transaction. This may include creating marketing materials such as a PowerPoint deck, a forecast model and other email communications related to these materials. The Company also may participate directly in the negotiations of the transaction and communications related to the transaction. All of these activities collectively represent one performance obligation under the contract with the client which is met upon completion or closing of the primary placement transaction. The Company usually earns a fee for a successful private placement that is a percentage of the funds raised for the client. Placement fees are clearly defined in each contract and are usually a percentage of the total private placement funds raised or the valuation at which the transaction is done. Fee revenue is recognized upon the completion of the private placement when the funds are received by the Company.

### Cash and cash equivalents

For purposes of the statement of cash flows, the Company considers certificate of deposit, money market mutual funds and all highly liquid debt instruments with a maturity of ninety days or less, when purchased, to be cash equivalents. The Company places its cash deposits and temporary cash investments with high credit quality financial institutions. At times, the Company's cash and cash equivalents may be uninsured or in deposit accounts that exceed the Federal Deposit Insurance Corporation ("FDIC") insurance limit. At December 31, 2018 all of the Company's cash is held at one financial institution.

# Use of estimates

The preparation of the Company's financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ materially from those estimates.

#### Income Taxes

The Company is a single-member limited liability company and is treated as a disregarded entity for federal and state income tax purposes. Under the tax regulations in the United States of America, generally partnerships and disregarded entities are not subject to entity-level federal or state income taxes. Each member is allocated a share of the Company's operating income and losses based on the Company's operating agreement and each member is responsible for reporting its allocable share of the Company's taxable income, gains, losses, deductions, and credits in its tax return. Accordingly, the accompanying financial statements do not reflect a provision for income taxes.

Certain states and local jurisdictions do subject the Company to entity-level taxation as a limited liability company.

The Company recognizes and measures its unrecognized tax benefits in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 740, *Income Taxes*. Under that guidance the Company assesses the likelihood, based on their technical merit, that tax positions will be sustained upon examination based on the facts, circumstances and information available at the end of each period. The measurement of unrecognized tax benefits is adjusted when new information is available, or when an event occurs that requires a change. To the extend there are any interest and penalties associated with unrecognized tax positions, the Company's policy is to classify these as general and administrative expenses in the accompanying statement of operations. The Company assessed its tax positions for all preceding three open tax years for all applicable jurisdictions. Based on the analysis, the Company concluded no material uncertain tax positions to be recorded at this time. The Company is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any periods in progress. The Company believe it is no longer subject to income tax examinations for years prior to 2015.

### **Expense Recognition**

Operating expenses are recognized as incurred.

# Note 3 - Member's Equity

CCA has authorized one class of units. As of December 31, 2018, 1,000 units were authorized, issued and outstanding.

On April 16, 2018, the Company became a wholly-owned subsidiary of Whipstitch through FINRA's approval (the "Approval") of an Equity Purchase Agreement dated July 25, 2017 (the "Agreement"). At the time of the Approval, the two owners of Whipstitch were registered representatives of the Company and Whipstitch contributed \$25,000 as a member contribution to the Company which was used to fully redeem the three prior members of the Company, resulting in the change of ownership. In addition, the prior three members received approximately \$35,000 which was the remaining cash in the Company at the time of the transaction. Prior to Whipstitch becoming the sole-member (Parent), the Company had no revenue and substantially no operations and existed solely to maintain the Company's status as a registered broker-dealer. As a result, the Parent and the Company determined this was a contribution and withdrawal transaction and not a business combination in accordance with "ASC 805" as it did not constitute a business with revenue generating processes; thus, no allocation of the purchase price was deemed necessary.

# Note 4 - Concentrations

During the year ended December 31, 2018, the Company derived 59% of gross revenue from three customers. There were no accounts receivable from these customers as of December 31, 2018.

#### Note 5 - Related Party Transactions

The Company receives all of its executive, compliance and general operations support from the Parent. The Parent also provides for the payment of certain direct expenses incurred by the Company in its operations as applicable and reasonably deemed necessary or appropriate to carry on the business activities of the Company. Additionally, the Parent provides administrative and financial support, certain equipment, telephone, office space and other resources on behalf of the Company. Such expenses paid by the Parent on behalf of the Company are charged directly to the Company in accordance with its Management and Expense Sharing Agreement. The Company is not responsible for paying any expenses for which the Parent is solely liable. Such expenses include, but are not limited to, office rents and occupancy costs, salaries, bonuses and benefits of employees of the Parent, insurance coverage, professional subscriptions and other professional fees, and printing, mailing, office supplies and equipment and information technology costs. During 2018, the Company incurred \$620,000 in operating expenses which were under the Management and Expense Sharing Agreement.

As of December 31, 2018, the Company was not obligated to the Parent for any direct or allocated operating expenses.

# Note 6 - Subsequent Events

Subsequent to December 31, 2018 and through March 14, 2019, the date through which management evaluated subsequent events and on which the financial statements were available to be issued, the Company did not identify any significant subsequent events requiring recognition or disclosure.

# Note 7 – Net Capital Requirements

The Company is a registered broker-dealer and, accordingly, is subject to the Uniform Net Capital Rule under the Securities Exchange Act of 1934 (SEA Rule 15c3-1), which requires the maintenance of minimum net capital equal to the greater of \$5,000 or 6 2/3% of aggregate indebtedness, and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2018, the Company had net capital of \$116,342 which was \$111,342 in excess of its required net capital of \$5,000. The Company's ratio of aggregate indebtedness to net capital at December 31, 2018 was 0 to 1.

# CEDAR CREST ADVISORS LLC

# COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

# December 31, 2018

# SCHEDULE I

Net Capital:			
Total member's equity qualified for net capital	\$	116,342	
Deductions and/or charges:			
Non-allowable assets		0	
Accounts receivable		0	
Other assets			
Total non-allowable assets		0	
Net capital	\$ =	116,342	
Aggregated indebtedness:			
Due to related party	\$	0	
Accounts payable and other liabilities		0	
Total aggregated indebtedness	\$ _	0	ı
Computation of basic net capital requirement:			
Minimum net capital required	\$	0	
Minimum dollar net capital requirement		5,000	
Net capital requirement		5,000	
Excess net capital	\$ =	111,342	ı
Excess net capital greater than 10% of liabilities or 120% of net capital requirement	\$	110,342	
Percentage of aggregate indebtedness to net capital		0	%

There are no material differences between the computation of net capital presented above and the computation of net capital reported in the Company's unaudited Form X-17A-f Part II filed as of December 31, 2018.

# CEDAR CREST ADVISORS, LLC

# COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS PURSUANT TO RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

December 31, 2018

# **SCHEDULE II**

Cedar Crest Advisors, LLC is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934 pursuant to paragraph (k)(2)(i) of the Rule.

# CEDAR CREST ADVISORS, LLC

# INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS PURSUANT TO RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

December 31, 2018

# **SCHEDULE III**

Cedar Crest Advisors, LLC is exempt from the provisions of Rule 15c3-3 under the Securities and Exchange Act of 1934 pursuant to paragraph (k)(2)(i) of the Rule.

# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We have reviewed management's statements, included in the accompanying Exemption Statement, in which (1) Cedar Crest Advisors, LLC (the "Company") identified the following provisions of C.F.R. § 240.15c3-3(k)(2)(i) under which the Company claimed an exemption from 17 C.F.R. § 240.15c3-3 (the "exemption provisions") and (2) the Company stated that the Company met the identified exemption provisions throughout the most recent fiscal year without exception. The Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Boston, MA

March 14, 2019

# Cedar Crest Advisors, LLC Exemption Report Year Ended December 31, 2018

Cedar Crest Advisors, LLC (the "Company"), is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. § 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

- (1) The Company claimed an exemption from 17 C.F.R. § 240.15c3-3 under Section (k)(2)(i); and
- (2) The Company has met the identified exemption provisions in 17 C.F.R. § 240.15c3-3 (k)
- (2)(i) throughout the period from January 1, 2018 through December 31, 2018, without exception.
- I, Nicolas McCoy, CCO & CFO, affirm that, to my best knowledge and belief, this Exemption Report is true and correct.

By:

Nicolas A. McCoy, CCO & CFO

Newlas A Mely

March 14, 2019

# CEDAR CREST ADVISORS, LLC

Report of Independent Registered Public Accounting Firm On Applying Agreed-Upon Procedures

December 31, 2018

# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON APPLYING AGREED-UPON PROCEDURES

Board of Directors of Cedar Crest Advisors, LLC

We have performed the procedures included in Rule 17a-5(e)(4) under the Securities Exchange Act of 1934 and in the Securities Investor Protection Corporation (SIPC) Series 600 Rules, which are enumerated below, and were agreed to by Cedar Crest Advisors, LLC (the "Company") and the SIPC, solely to assist you and the SIPC in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7) for the year ended December 31, 2018. Management of the Company is responsible for its Form SIPC-7 and for its compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries noting no differences;
- 2. Compared the Total Revenue amounts reported on the Annual Audited Report Form X-17A-5 Part III for the year ended December 31, 2018, with the Total Revenue amounts reported in Form SIPC-7 for the year ended December 31, 2018 noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences;
- 4. Recalculated the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences; and

We were not engaged to, and did not conduct an examination or a review, the objective of which would be the expression of an opinion or conclusion, respectively, on the Company's compliance with the applicable instructions of the Form SIPC-7 for the year ended December 31, 2018. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the Company and the SIPC and is not intended to be and should not be used by anyone other than these specified parties.

Boston, Massachusetts March 14, 2019



# SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 22090,2165 202 371-8300 General Assessment Reconciliation

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# DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

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March 14, 2019

Cedar Crest Advisors, LLC 1253 Worcester Rd Temple Place, Suite 403 Framingham, MA 01701

In connection with our audit of the financial statements of Cedar Crest Advisors, LLC (the "Company"), as of 12/31/2018 and for the year then ended, professional standards require that certain matters related to the conduct of our audit are communicated to those who have responsibility for oversight of the financial reporting process (hereafter referred to as the "Audit Committee"). As required by those standards, the objectives of the audit, our responsibilities under standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), and management's responsibilities have been communicated to you in our engagement letter dated November 13, 2018. Such standards also require the auditor to ensure that the Audit Committee receives additional information regarding the audit that may assist the Audit Committee in overseeing the financial reporting and disclosure process, for which management is responsible.

# 1. Discussion of Significant Audit Strategy Changes and Changes to Significant Risks

The auditor should communicate to the Audit Committee significant changes to the planned audit strategy or the significant risks identified and the reasons for such changes.

During the course of our audit, there were no significant changes to the audit strategy or the risk assessment communicated to the Audit Committee on November 13, 2018.



# 2. Significant Accounting Policies and Practices

The auditor should determine that the Audit Committee is informed about the initial selection of and changes in significant accounting policies or the application of such policies in the current period and the effect on the financial statements or disclosures of significant policies in controversial areas and areas for which there is a lack of authoritative guidance. Additionally, the auditor should communicate all alternative treatments permissible pursuant to accounting principles generally accepted in the United States ("GAAP") for policies and practices related to material items that have been discussed with management, including the ramifications of the use of such alternative disclosures and treatments and the treatment preferred by the auditor. The Company's significant accounting policies are disclosed in the notes to the financial statements as required by GAAP. The auditor should also communicate the results of the auditor's evaluation of, and conclusions about, the qualitative aspects of the Company's significant accounting policies and practices, including situations in which the auditor identified bias in management's judgments about the amounts and disclosures in the financial statements.

There have been no changes in significant accounting policies or their application.

# 3. Critical Accounting Policies and Practices

The auditor should discuss with the Audit Committee all critical accounting policies and practices, including the reasons certain policies and practices are considered critical, and how current and anticipated future events might affect the determination of whether certain policies and practices are considered critical. Critical accounting policies and practices are those that are both most important to the portrayal of the company's financial condition and results, and require management's most difficult, subjective, or complex judgments, often as a result of the need to make estimates about the effects of matters that are inherently uncertain. Critical accounting policies and practices might change from year to year. The auditor should also communicate the auditor's assessment of management's disclosures related to the critical accounting policies and practices, along with any significant modifications to the disclosure of those policies and practices proposed by the auditor that management did not make.

There are no specific matters that we believe should be communicated to you. However, we would be pleased to meet with you at your convenience to discuss these matters in detail. Since the primary responsibility for establishing the Company's accounting principles and practices rest with management, such a discussion should generally include the Company's management as a participant.

# 4. Critical Accounting Estimates

A critical accounting estimate is an accounting estimate where (a) the nature of the estimate is material due to the levels of subjectivity and judgment necessary to account for highly uncertain matters or the susceptibility of such matters to change and (b) the impact of the estimate on financial condition or operating performance is material. The Audit Committee should be informed about the process used by management in formulating critical accounting estimates, including significant assumptions used and any significant changes management made to the processes used to develop critical accounting estimates or significant assumptions, a description of management's reasons for the changes, and the effects of the changes on the financial statements. The auditor should also communicate the results of the auditor's evaluation of the differences between (i) estimates best supported by the audit evidence and (ii) estimates included in the financial statements, which are individually reasonable, that indicate a possible bias on the part of the Company's management. The basis for the auditor's conclusions regarding the reasonableness of the critical accounting estimates should also be communicated.

There have not been any critical accounting estimates made by management.

# 5. Significant Unusual Transactions

The auditor should communicate the policies and practices management used to account for significant unusual transactions, including those outside the normal course of business or that otherwise appear to be unusual due to their timing, size or nature. The auditor should also communicate the auditor's understanding of the business rationale for such transactions.

There have been no significant unusual transactions.

# 6. Financial Statement Presentation

The auditor should communicate the results of the auditor's evaluation of whether the presentation of the financial statements and the related disclosures are in conformity with GAAP, including the auditor's consideration of the form, arrangement, and content of the financial statements (including the accompanying notes), encompassing matters such as the terminology used, the amount of detail given, the classification of items, and the bases of amounts set forth.

There are no matters regarding the financial statement presentation that we believe should be communicated to you.

# 7. Related Parties

The Audit Committee should be informed regarding the identification of relationships or transactions previously undisclosed, identification of significant related party transactions which were not authorized or approved in accordance with the Company's processes, identification of significant related party transactions where exceptions to the Company's processes were granted, a description of evidence obtained by the auditor regarding management's assertion in the financial statements that related party transactions were conducted at arm's length, and identification of significant related party transactions that appear to lack business purpose.

There are no matters regarding related parties that we believe should be communicated to you.

# 8. Adoption of New Accounting Standards That Are Not Yet Effective

The Audit Committee should be informed about situations in which the auditor identified a concern regarding management's anticipated application of accounting standards that have been issued but are not yet effective and might have a significant effect on future financial reporting;

To our knowledge there has not been any new anticipated application of accounting standards that have been issued but are not yet effective that might have a significant effect on future financial reporting.

# 9. Supplemental Information in Documents Containing Audited Financial Statements

Based on the regulatory requirements of SEC Rule 17a-5, the Company presents [Identify supplemental information.] that accompanies the financial statements. We subjected that supplemental information to audit procedures in accordance with PCAOB Auditing Standard No. 17, Auditing Supplemental Information Accompanying Audited Financial Statements.

Based on our audit procedures performed, the supplemental information is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

# 10. Exceptions to Exemption Provisions

Attestation Std. No. 2, Review Engagements Regarding Exemption Reports of Brokers and Dealers, paragraph 15, requires the auditor to communicate to the audit committee and management any exceptions to the exemption provisions identified during the exemption report review, along with information about how the exception(s) cause the broker-dealer's assertions not to be fairly stated, in all material respects.

In connection with our review of the Company's Exemption Report we did not identify any exceptions to the exemption provisions that would cause the Company's assertions not to be fairly stated, in all material respects.

# 11. Disagreements with Management

The auditor should communicate to the Audit Committee any disagreements with management about matters, whether or not satisfactorily resolved, that individually or in the aggregate could be significant to the Company's financial statements or the auditor's report. Disagreements with management do not include differences of opinion based on incomplete facts or preliminary information that are later resolved by the auditor obtaining additional relevant facts or information prior to the issuance of the auditor's report.

There were no such disagreements.

### 12. Consultation with Other Accountants about Significant Matters

When the auditor is aware that management has consulted with other accountants about significant accounting or auditing matters, the auditor's views about the subject of the consultation should be communicated to the Audit Committee and should only be related to those matters which the auditor has identified a concern.

To our knowledge, no such consultations were made by management.

# 13. The Auditor's Evaluation of Going Concern

The auditor should communicate to the Audit Committee whenever events or circumstances are identified that may affect the Company's ability to continue as a going concern.

No going concern matters were noted during the performance of the audit.

# 14. Departure from the Auditor's Standard Report

The auditor should communicate to the Audit Committee matters related to the modification of the auditors' report, the reasons for the modification and the inclusion of explanatory language or an explanatory paragraph and the reasons for the explanatory language or paragraph.

There were no modifications to our opinion or explanatory language included in our standard audit report on the Company's financial statements.

# 15. <u>Difficulties Encountered in Performing the Audit</u>

Significant difficulties encountered in dealing with management that related to the performance of the audit are required to be brought to the attention of the Audit Committee, including matters that are contentious for which the auditor consulted outside the engagement team and the auditor reasonably determined are relevant to the Audit Committee's oversight of the financial reporting process.

Cedar Crest Advisors, LLC March 14, 2019 Page 6

We have not experienced any significant difficulties in performing the audit or matters that are contentious for which the auditor consulted outside the engagement team.

# 16. Fraud and Illegal Acts

The Audit Committee should be adequately informed of fraud and illegal acts coming to the auditor's attention during the course of the audit.

No fraud or illegal acts were noted.

# 17. Material Written Communications Between the Auditors and Management

In addition to the engagement letter, our audit planning letter, and independence letter which have been provided to the Audit Committee, the auditor is required to communicate to the Audit Committee other written communications between the auditor and the Company's management.

During the course of our audit we have made the following written communications with management:

a. Management representation letter

# 18. Independence and Non-Audit Services

The Audit Committee should be provided with a description of the types of non-audit services rendered during the year and total fees received for such services.

We hereby confirm that as of the date of this letter, we are independent accountants with respect to the Company, within the meaning of the Securities Acts administered by the Securities and Exchange Commission, and the requirements of the Public Company Accounting Oversight Board.

We have not provided any non-audit services to the Company.

# 19. Other Matters

The auditor should communicate to the Audit Committee other matters arising from the audit that are significant to the oversight of the Company's financial reporting process. This communication includes, among other matters, complaints or concerns regarding accounting or auditing matters that have come to the auditor's attention during the audit and the results of the auditor's procedures regarding such matters.

We are not aware of any such other matters.

Cedar Crest Advisors, LLC March 14, 2019 Page 7

This report is intended solely for the use of the Audit Committee, Board of Directors, management, and others within the Company, and should not be used by anyone other than these specified parties.

Very truly yours,

Marcum LLP

J. Michael Silvia

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# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Members of Cedar Crest Advisors, LLC

# **Opinion on the Financial Statements**

We have audited the accompanying balance sheet of Cedar Crest Advisors, LLC (the "Company") as of December 31, 2018 the related statements of income, changes in member's equity, and cash flows for the year then ended, and the related notes (collectively referred to as the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2018 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

# **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audit we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.



# **Supplemental Information**

The Schedule I – Computation of Net Capital under Rule 15c3-1 of the Securities and Exchange Commission, Schedule II - Management Statement for Exemption of the computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3 of the Securities and Exchange Commission, and Schedule III - Information Relating to Possession or Control Requirements Pursuant to Rule 15c3-3 of the Securities and Exchange Commission (the "supplemental information") has been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

We have served as the Company's auditor since 2018.

Boston, MA

March 14, 2019

Marcun LLP



### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We have reviewed management's statements, included in the accompanying Exemption Statement, in which (1) Cedar Crest Advisors, LLC (the "Company") identified the following provisions of C.F.R. § 240.15c3-3(k)(2)(i) under which the Company claimed an exemption from 17 C.F.R. § 240.15c3-3 (the "exemption provisions") and (2) the Company stated that the Company met the identified exemption provisions throughout the most recent fiscal year without exception. The Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Marcun LLP

Boston MA March 14, 2019 SEC Mail Processing Section

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# CEDAR CREST ADVISORS, LLC

Report of Independent Registered Public Accounting Firm On Applying Agreed-Upon Procedures

December 31, 2018



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# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON APPLYING AGREED-UPON PROCEDURES

Washington DC 413

Board of Directors of Cedar Crest Advisors, LLC

We have performed the procedures included in Rule 17a-5(e)(4) under the Securities Exchange Act of 1934 and in the Securities Investor Protection Corporation (SIPC) Series 600 Rules, which are enumerated below, and were agreed to by Cedar Crest Advisors, LLC (the "Company") and the SIPC, solely to assist you and the SIPC in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7) for the year ended December 31, 2018. Management of the Company is responsible for its Form SIPC-7 and for its compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries noting no differences;
- 2. Compared the Total Revenue amounts reported on the Annual Audited Report Form X-17A-5 Part III for the year ended December 31, 2018, with the Total Revenue amounts reported in Form SIPC-7 for the year ended December 31, 2018 noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences;
- 4. Recalculated the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences; and

We were not engaged to, and did not conduct an examination or a review, the objective of which would be the expression of an opinion or conclusion, respectively, on the Company's compliance with the applicable instructions of the Form SIPC-7 for the year ended December 31, 2018. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.



This report is intended solely for the information and use of the Company and the SIPC and is not intended to be and should not be used by anyone other than these specified parties.

Boston, Massachusetts

Marcun LLP

March 14, 2019